



# PLAN DELIVER GROW

# ABOUT US

Tenovar is a leading solution provider company in the communication and technology sector focused on providing a holistic technological approach to businesses improving the way they handle their technology systems, communications, data, processes and controls. Tenovar leverages different solutions from vendor partners and customers insights to deliver integrated solutions in voice, data, WIFI, CCTV, Access Control, Enterprise Resource Planning and Business Process Management solutions.

Headquartered in Malta and with a staff complement of over 50 engineers, technicians and installers, Tenovar provides a wide range infrastructure and cabling supplies, hardware and software solutions making Tenovar the leading IT House in Malta to offer a true one stop shop to our customers.

“We keep customer satisfaction  
as our main goal”



**David Falzon**  
CEO of Tenovar group

# OUR MISSION

At Tenovar we aim to be the Leading Solutions Provider.

Leading meaning to provide a holistic approach and PLAN with our customers their IT Digital Strategy. To DELIVER products and services which are value for money, ensuring quality and timeframes.

As a result, we take pride seeing our customers GROW and enhance their operations.

## PLAN | DELIVER | GROW

### DISCOVER OUR SERVICES



**CCTV & ACCESS  
CONTROL**



**NETWORKING,  
WIFI, VOIP AND  
IOT**



**IT SUPPORT  
MANAGED SERVICES**



**DATA CENTRE  
INFRASTRUCTURE  
& CLOUD SOLUTIONS**



**SOFTWARE  
DEVELOPMENT  
AND SERVICES**



**TELECOM CABLING  
INFRASTRUCTURE AND  
UTILITIES**

# OUR SERVICES



## TELECOM CABLING INFRASTRUCTURE AND UTILITIES

All data communication and networks start from a physical layer, the media on which the information travels from one point to another, and it is imperative to have a reliable infrastructure. When deciding on the proper transmission media, one has to keep in mind the limitations and the implementation standards for each media, and here is where Tenovar thrives. We deliver cabling solutions, and installed most of the major projects in Malta, not only within a building or a campus but also the implementation of fibre optic cable links along the country for the use of national utilities. Tenovar is a top-tier contractor in the telecom sector and premier supplier for the implementation of the Fibre To The Home (FTTH) rollout.

We support our customers from the supply of a single cable to the implementation of any network scale

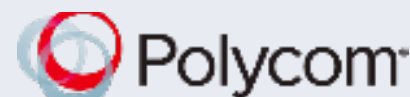
*Cables UTP, FTP, SFTP, Cat5e, Cat6 and Cat6A, Cat7 / Fibre M1, OM2, OM3, OM4 multimode and OS1 and OS2 single /Patch Panels / Patch Leads / Cabinets, Wall-mount, floor-standing Server Racks*



## NETWORKING, WIFI, VOIP AND IOT

The second step within a communication network is the actual network layer and it is where we find the Internet Protocol (IP) stack. The IP stack is the heart of the WEB and the main communication protocol. We are experts in this matter and certified by our main vendors to provide customers with reliable and efficient networks, covering simple network devices to complex routing algorithms, firewalls, and cyber security, WiFi, VoIP or the Internet of Things.

*Switches / Routers / VOIP Telephony (Avaya) / WIFI (Ubiquity/Planet Technology / Fluidmesh / Netgear) / Firewall Appliances / Network Equipment / Video Conferencing Solutions / Cyber Security / Internet of Things*







## CCTV & ACCESS CONTROL

Most of the technology is continuously moving towards the Internet of Things, all the CCTV devices no longer connect conventionally to an analogue DVR, but are IP driven. Tenovar, being a forerunner in this sector has the acumen on CCTV and Access Control solutions, from a straightforward standalone camera to complex and intelligent systems, analytics surveillance systems, access control, intruder, alarm systems, intercoms, driveway barriers, emergency call systems.

*CCTV systems / Access control / Intruder Alarm systems / Time and Attendance / Intercoms / Driveway Barriers / Emergency call systems*

**HIKVISION**

**ZKTeco**

**roger™**

**alhua**  
TECHNOLOGY



## DATA CENTRE INFRASTRUCTURE & CLOUD SOLUTIONS

Major institutions built Data Centres to host their servers, and data security, uptime and reliability are vitally important for their business. Various financial and government institutions, have entrusted Tenovar to build their entire Data Centres classified as Tier III, from blueprint design stage, delivering cold & hot aisle racking systems, power management solutions, DCIM software, and KVM-over-IP, an excellence of turnkey contracting.

Cloud Solutions and computing have led to a greater level of mobility and accessibility to data, becoming more and more necessary for today's lifestyle. SAAS and cloud computing have become extremely popular, and require a robust architecture with higher degree of security. Tenovar have the right vendor partners to offer a range of applications on the cloud together with cloud based storage solutions, server virtualisation, hybrid architecture, and active authentication. We support our clients through the implementation and migration to ensuring that the whole change process is seamless.

*Hybrid Solutions / Data Centre / Virtualisation / Server Optimization / Cold & Hot aisle racking systems / Power management solution / DCIM software / KVM-over-IP / Racks and Accessories / UPS systems / Intelligent PDU and DC system accessories / Microsoft Office 365 / G-Suite / Azure / Cloud Solutions*

 **Microsoft**

 **G Suite**

 **Office 365**

 **Raritan. Estap®**

# OUR SERVICES



## IT SUPPORT AND MANAGED SERVICES

Tenovar have fostered a team of certified IT technicians and setup a helpdesk centre, to provide a wide range of remote and onsite IT support services so our customers focus on their core objectives, running their business, and free their staff from routine or corrective IT related tasks and ensure that they have a secure, and a stable IT system.

*Desktop Support / IT Maintenance & Consulting / Workstations Check / Computer Accessories & Parts / Servers / Maintenance / Security Updates / Security Auditing / Monitored Anti-Virus Protection / Hardware Failure*



## SOFTWARE DEVELOPMENT AND SERVICES

A software solution is the last step of any network giving users the ability to capture, manage, store and control their data. Tenovar is a champion in analysing a business process, understanding the gaps between the existing process and any improvements required, also introducing control processes aiming to enhance our customers business process experience by means of advance software applications such as, Enterprise Resource Planning (ERP) software, with integrated modules for Accounting, Sales, Purchases, Payroll, HR, Inventory, Fleet, Intelligent Dispatch, Ecommerce, Documentation Management and customised developed modules to give customers automated workflows and enforce control systems. We have the right acquired skills to manage Big Data, give customers Business Intelligent tools and guide them to analyse the correct information in hand to take righteous decisions.

*Enterprise Resource Planning (ERP) / Business Process Management (BPM) / Big Data / Business Intelligence (BI) / Artificial Intelligence (AI) / Key Performance Indicators (KPI) / Dynamic Reporting / Agile Processes*



# TESTIMONIALS



I've been using TENOVAR Ltd.'s service for over 10 years. My personal experience with TENOVAR Ltd., is quite positive, because their team makes everything person-to-person and make sure that they really cater for the business need, with excellent results.

**Tonio Azzopardi**

Company: Malta Freeport



TENOVAR always provided a highly professional services and are more than welcome and outstanding. I never experienced such a reliable competence and top work in Malta since I'm here for over than 22 years.

**Reinhold M. Karner**

Company: CONDOR Corporation GmbH



I approached TENOVAR and another local support company in March 2018 with a view to choose one of them to provide us desktop support for our new Malta office. I was impressed by the approach and the flexibility of Tenovar with our requirements list. TENOVAR's team work well to provide us all the support needed and even at short notice.

**Oborne Mark**

Company: Randall & Quilter Investment Holdings Ltd

Finally our aim at TENOVAR is to provide our customers a holistic ICT partner experience and together plan an IT strategy, deliver and ensure that our customers grow in their respective industry



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